

# CASE STUDY

Grits & Eggs Sponsorship Ad Package

**Presented By** 









Link to full commerical **HERE** 

# **Mission**

Promote Grits & Eggs through a targeted sponsorship ad package to drive awareness, engagement, and in-store visits.

# **Campaign Elements:**

- Align TV-produced commercial & ad banners
- Sponsorship package placement
- Geofencing technology for precision targeting

# CAMPAIGN STRATEGY



# Our Approach:

- Developed creative assets (video commercial + banners)
- Targeted local audience via geofencing around their four locations and key community areas
- Ran campaign continuously for 1 month
- Client Spend: \$750





**Order Now** 















At Grits & Eggs Breakfast Kitchen (GE's Breakfast Kitchen) every dish has fresh & delicious Farm to Table ingredients that are sure to uplift your taste buds.





# CAMPAIGN RESULTS

AUGUST 20<sup>™</sup> - SEPTEMBER 20<sup>™</sup>







16,998

**Impressions** 

Strong visibility & reach

**73** 

Clicks

Driving digital engagement

0.43%

Click Through Rate

Healthy performance for local awareness campaign

88

Store Visits

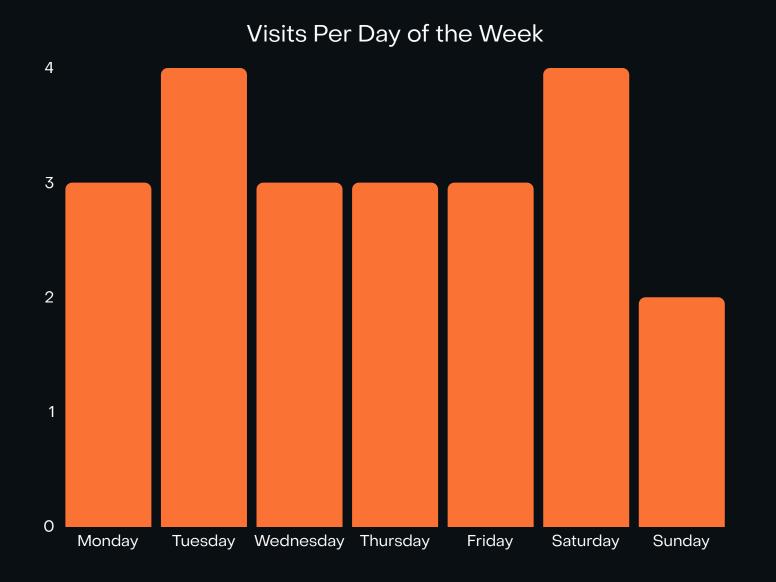
Proven in-person conversion impact

22.56%

Video Completion Rate

Engaged audience & relevant content

# ROI BREAKDOWN



#### Return on Ad Spend (ROAS): 2.9x

For every \$1 invested, the campaign returned nearly \$3 in revenue. This does not include the long-term value of repeat customers or increased brand awareness, making the true impact even greater.

# **Campaign Spend**



\$750

A one-month sponsorship package with full creative development and targeted ad placement.

#### **Store Visits Tracked**

88

Geofencing confirmed that 88 customers visited Grits & Eggs as a direct result of the campaign.

### **Average Spend per Visit**

\$25

Verified by the client, each customer spent an average of \$25 during their visit.

#### **Estimated Revenue Generated**

\$2,200

88 visits × \$25 average spend = \$2,200 in new sales directly attributed to the campaign.

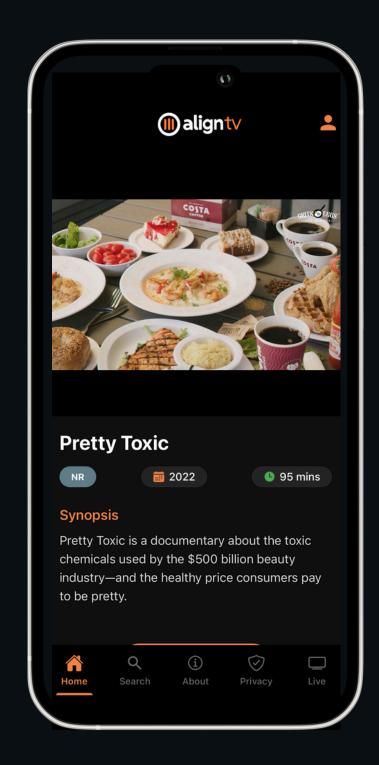


# CLIENT OUTCOME

- Based on the success of this initial campaign, Grits & Eggs immediately purchased five additional campaigns to roll out across their other locations.
- This demonstrates the client's trust in Align TV's ability to deliver consistent results and ROI across multiple markets.

## **Key Takeaway:**

One successful one-month campaign not only drove new revenue but also secured a long-term partnership, proving Align TV's ability to scale results for multi-location businesses.





# WHY ALIGN TV

#### **Launch Your Ads**

Reach millions instantly. Anytime. Anywhere. Your brand deserves premium placement on the world's most trusted platforms. Like CNN, Fox News, ESPN, AccuWeather, Spotify, iHeart Radio, and Shazam.





















































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# End-to-End Production

From concept to execution, we handle everything — commercial production, ad banners, and creative strategy — ensuring consistent branding and messaging.

# Advanced Targeting with Geofencing

We use location-based geofencing to reach potential customers near your competitors, community hotspots, and high-traffic zones. This ensures your message reaches the right audience at the right time.

# Impressions into Revenue

As seen with Grits & Eggs, Align TV campaigns go beyond awareness. They drive real foot traffic and sales. We specialize in converting attention into action, delivering tangible ROI for local businesses.



# TIERED SPONSORSHIP PACKAGES

#### LOCAL BUSINESS SPONSOR

(\$750/MO)

#### **SILVER SPONSOR**

(\$2,500/MO)

#### **GOLD SPONSOR**

(\$5,000/MO)

#### **FOUNDING SPONSOR**

(\$50K/YR)

- 12K mobile impressions, 5K banner
- Optional Align-produced commercial
- Local targeting + monthly analytics
- 65K mobile, 20K banner, 5K OTT ads
- Semi-exclusive placement + category exclusivity
- 130K mobile, 40K banner, 11K OTT ads
- Homepage takeover, custom content, live event sponsorship
- 900K+ impressions, 90K+ banners
- Exclusive category lockout
- Co-branded content, PR rights, monthly reports



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